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FDK Reports FY2002 Half-Year Financial Results

1. Summary of Consolidated Results

a. Summary of Consolidated Statements of Operations

	(mil 1st Half	Yen llions) 1st Half		Yen (million)	U.S.Dollars (thousands) 1st Half
	FY2002(*1)	FY2001(*2)	Change(%)	FY2001(*3)	FY2002
Net Sales	¥43,165	¥52,567	-17.9	¥100,614	\$350,935
Operating Income(loss)	(532)	583	-	(227)	(\$4,325)
Income(loss) Before Income Taxes					
and minority interests	(3,063)	(1,632)	-	(11,482)	(\$24,902)
Net Income(loss)	(3,193)	(1,762)	-	(12,308)	(\$25,959)
Amounts Per Share of Common Stock:					
Basic earnings(loss)	(38.44) yen	(21.21) yer	ı -	(148.16) yen	(31) cent
Diluted Earnings	- yen	- yer	l -	- yen	- cent

b.Net Sales by Business Segment

	У	l'en	Yen	U.S.Dollars	
	(mill	lions)		(million)	(thousands)
	1st Half	1st Half			1st Half
	FY2002	FY2001	Change(%)	FY2001	FY2002
Electronic Components	¥32,306	¥39,100	-17.4	¥75,239	\$262,650
Batteries	10,859	13,467	-19.4	25,375	\$88,285
Total	¥43,165	¥52,567	-17.9	¥100,614	\$350,935

c.Summary of Consolidated Financial Condition

		Yen		U.S.Dollars
		(millions)		(thousands)
	2002/9/30	2001/9/30	2002/3/31	2002/9/30
Total Assets	¥80,548	¥96,777	¥85,010	\$654,862
Shareholders'Equity	5,190	16,106	6,381	\$42,195
Shareholders'Equity Ratio	6.4%	16.6%	7.5%	6.4%
Shareholders'Equity				
Per Share	62.49 yen	193.87 yer	n 76.82 yen	51 cent

d.Summary of Consolidated Statements of Cash Flows

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		Yen		U.S.Dollars
		(millions)		(thousands)
	1st Half	1st Half		1st Half
	FY2002	FY2001	FY2001	FY2002
Cash Flows from				
Operating Activities	¥115	¥2,679	(¥1,356)	\$935
Cash Flows from				
Investing Activities	(2,536)	(3,865)	(6,544)	(\$20,618)
Cash Flows from				
Financing Activities	2,525	(2,645)	(883)	\$20,528
Cash and Cash Equivalents				
at End of period	9,722	14,393	9,798	\$79,041

Consolidated Subsidiaries	16 companies
Unconsolidated Subsidiaries	7 companies
Affiliates(equity method applied only)	- companies

2.Projections for FY2002 (April 1,2002-March 31, 2003)

Consolidated Earnings Forecast

8				
	Yen		U.S.Dollars	
	(million)	change(%)	(thousands)	
Net Sales	¥95,300	-5.3	\$774,797	
Operating Income	900	-	\$7,317	
Net Income(loss)	(4,500)	-	(\$36,585)	
Net Income(loss) per Share	(54.17) yen	-	(44) cent	

Note :

All yen figures have been converted to U.S.dollars for convenience only at a uniform rate of \$1=123yen

*1. 1st Harf FY2002 : April 1,2002 - September 30, 2002

*2. 1st Harf FY2001 : April 1,2001 - September 30, 2001

*3. FY2001 : April 1,2001 - march 31, 2002

Consolidated Statements of Operations

	Yen (millions)						
	1H	of FY2002	1H	of FY2001		FY2001	
Net sales	¥	43,165	¥	52,567	¥	100,614	
Operating costs and expenses							
Cost of sales		37,885		44,638		86,339	
Selling, general and administrative expenses		5,812		7,346		14,502	
		43,697		51,984		100,841	
Operating income (loss)		(532)		583		(227)	
Other income (expenses)							
Interest and dividend income		44		69		106	
Equity in earnings (losses) of affiliates, net		0		(27)		(70)	
Interest charges		(372)		(439)		(819)	
Other, net		(2,203)		(1,818)		(10,472)	
		(2,531)		(2,215)		(11,255)	
Income (loss) before income taxes and minority interests		(3,063)		(1,632)		(11,482)	
Income taxes							
Current		139		162		198	
Deferred		(28)		(98)		537	
		111		64		735	
Income (loss) before minority interests		(3,174)		(1,696)		(12,217)	
Minority interests in income of consolidates subsidiaries		(19)		(66)		(91)	
Net income (loss)	Ę	∉ (3,193)	1	≨ (1,762)	¥	(12,308)	

		Yen (millions)	
	30-Sep-02	30-Sep-01	31-Mar-02
Assets			
Current assets			
Cash and time deposit	¥ 10,187	¥ 14,922	¥ 10,456
Notes receivable-trade	2,079	2,262	2,192
Accounts receivable-trade	19,262	25,423	21,91
Inventories	10,358	15,484	12,010
Deferred tax assets	10,000	407	12,010
Other current assets	2,993	3,059	3,98
Less: Allowance for doubtful receivable	(120)	(154)	(134
Total current assets	44,914	61,403	50,598
Tangible fixed assets			
Building and structures	11,566	10,936	11,816
Other depreciable assets	16,375	17,963	17,665
Land	4,484	1,657	1,715
Construction in progress	421	1,058	372
Total tangible fixed assets	32,846	31,614	31,568
Intangible assets	1,426	1,428	1,429
Investments and long-term loans	1,120	1,120	1,120
Securities investments	E 1 0	1 029	550
	518	1,028	556
Deferred tax assets	155	509	129
Other investments and long-term loans	689	795	730
Total investments	1,362	2,332	1,415
Total assets	¥ 80,548	¥ 96,777	¥ 85,010
iabilities, minority interests and shareholders' equ Current liabilities	uity		
Notes Payable-trade	¥ 258	¥ 1,667	¥ 948
Account payable-trade	10,379	15,750	13,213
Short-term borrowings	35,781	38,113	34,783
Current portion of long-term debt	3,789	5,435	4,121
Accrued income taxes	167	161	109
Other current liabilities Total current liabilities	5,918	8,101 69,227	8,343
Long-term liabilities	56,292	09,227	61,519
Long-term debt	13,970	5,472	12,220
Accrued retirement benefits	4,001	5,008	3,715
Other long-term liabilities	130	39	140
Total long-term liabilities	18,101	10,519	16,075
Minority interests in consolidated subsidiaries Shareholders' equity	965	925	1,035
Common stock	13,206	13,206	13,206
Capital surplus	7,585	7,583	7,583
Deficit	(15,194)	(3983)	(14,530
Unrealized gains (losses) on securities, net of taxes	70	(185)	87
Foreign currency translation adjustments	(471)	(515)	37
Treasury stock	(6)	0	(2
Total shareholders' equity	5,190	16,106	6,381
Total Liabilities, minority interests			

Consolidated Balance Sheets

Consolidated Statements of Cash Flows

	Yen (millions)		
	1H of FY2002	1H of FY2001	FY2001
Cash flows from operating activities			
Income (loss) before income taxes and minority interests	¥ (3,062)	¥ (1,632)	¥ (11,48
Adjustments to reconcile income before income taxes and			
minority interests to net cash provided by operating activities			
Depreciation and amortization	2,654	2,849	5,524
Equity in earnings of affiliates, net	0	27	7
(Increase) decrease in receivable-trade	2,264	4,766	9,01
(Increase) decrease in inventories	1,409	105	4,01
Increase (decrease) in payable-trade	(2,811)	(1,773)	(6,28
Other, net	42	(596)	(66
Cash generated from operations	496	3,746	18
Interest paid	(345)	(455)	(84
Interest and dividends received	44	69	10
Income taxes paid	(80)	(681)	(80
Net cash provided by operating activities	115	2,679	(1,35
Cash flows from investing activities			
Purchase of tangible fixed assets	(2,573)	(4,315)	(7,41
Proceeds from sales of tangible fixed assets	20	610	60
Purchase of intangible assets	(169)	(56)	(15
Other, net	186	(104)	41
Net cash used in investing activities	(2,536)	(3,865)	(6,54
Cash flows from financing activities			
Proceeds from long-term debt	3,784	396	8,12
Repayment of long-term debt	(3,357)	(2,319)	(4,83
Increase (decrease) in short-term borrowings	2,102	(477)	(3,95
Proceeds from issuance of new common stock	-	-	
Dividends paid	0	(249)	(24
Other, net	(4)	4	3
Net cash provided by (used in) financing activities	2,525	(2,645)	(88
Effect of exchange rate changes on cash and cash equivalents	(180)	(28)	32
Net increase (decrease) in cash and cash equivalents	(76)	(3,859)	(8,45
Cash and cash equivalents at beginning of year	9,798	18,252	18,25
Increase in cash from new consolidation of subsidiaries	-		
Cash and cash equivalents at end of period	¥ 9,722	¥ 14,393	¥ 9,79

Consolidated Statements of Shareholders' Equity

		Yen (millions)	
	30-Sep-02	30-Sep-01	31-Mar-02
Common Stock:			
Beginning balance	¥ 13,206	¥ 13,206	¥ 13,206
Increase from capital stock issued			
Ending balance	¥ 13,206	¥ 13,206	¥ 13,206
Capital Surplus:			
Beginning balance	¥ 7,583	¥ 7,583	¥ 7,583
Increase in capital surplus from merger with a subsidiary	2		
Transfer to Retained Earnings	-	-	
Ending balance	¥ 7,585	¥ 7,583	¥ 7,583
Retained Earnings(Deficit)			
Beginning balance	¥ (14,530)	¥ (1,942)	¥ (1,942
Decrease in deficit from merger with a subsidiary	2,529	-	
Transfer from Capital Surplus	-	-	
Cash dividends paid	-	(250)	(250
Others	-	(29)	(30
Net income(loss)	(3,193)	(1,762)	(12,308
Ending balance	¥ (15,194)	¥ (3,983)	¥ (14,530
Unrealized Gain(loss) on Securities, net of taxes:			
Beginning balance	¥ 87	¥ (77)	¥ (77
Net increase in unrealized gain(loss) on securities	(17)	(108)	164
Ending balance	¥ 70	¥ (185)	¥ 87
Foreign Currency Translation Adjustments:			
Beginning balance	¥ 37	¥ (701)	¥ (701
Net increase in foreign currency transaction adjustment	(508)	186	738
Ending balance	¥ (471)	¥ (515)	¥ 37
Treasury Stock:			
Beginning balance	¥ (2)	¥ (2)	¥ (5
Net decrease(increase) Treasury stock	(4)	2	3
Ending balance	¥ (6)	¥ 0	¥ (2

Management Directions

The mission and core values of the FDK group

The FDK group contributes to the progress of technology as an environment-friendly component manufacturer who pursues the motto of: "Everything made from excellent materials." By constantly improving its leading edge technologies for material development, the group also strives to position itself as a key device supplier in the advanced field of information technology. The group will work to enhance its corporate values and soundness by strategically and efficiently using of all resources to meet the changes of the business environment, while contributing to society through principled corporate activity which is expected to further improve and generate the value for the company.

Management strategy

The market for electronic products is subject to temporary slowdown due to featureless market stemming from the IT slump. However, the intermediate term still holds great expectations for the information and communications field. Under such circumstances, FDK will intensify the offerings of solutions to customer by developing products that utilize its strengths in material technology and the high-density mounting technology.

We base our field of business on broadband networking and network related equipment, mobile communications equipment, as well as aiming at strong deployment efforts in the automotive, amusement, and the environmental fields. Moreover, in order to heighten price competitiveness, further low-cost manufacturing is promoted by streamlining domestic production bases and efficient use of overseas factories.

A harsh business environment is expected to continue into the future. In such an environment, rationalization measures such as streamlining domestic production bases and constant cost reduction must be resolutely conducted in to cope with the severe situation. Moreover, to ensure the fastest recovery of the company's performance, it must aim with the highest priority at developing products swiftly in accordance with customer's needs, and concentrating management resources on its core business in accordance with product strategies based on the mid- and long-term perspective. Furthermore, striving for improvement and strengthening of its financial structure is critical.

Business performance and finances

Business performance overview

Although some areas of the information and communication fields have showed signs of recovery in the beginning of 2002, market conditions have continued to lag in the mid-term. Furthermore, the slackening of American economy and the uncertain prospects of corporate earnings in the end of this mid-term as well as a plunge in worldwide stock market has harshened the environment surrounding the company.

FDK has strengthened its enterprise base efficiently in the last fiscal year. The FDK group has by shifted its ferrite business to China, rationalized mainly by reducing the staff Japan

and overseas, concentrated management resources to growth fields focusing on broadband Internet related products, and strengthened its group alignment and the like. However, the market is still in a slump with a central focus on information and communication field. Especially for the optical communications business, which was cultivated and considered as one of the pillars of our company, it has come under ruinous outside influences, in addition to the continued failure of North America communication efforts. Therefore, a short-term recovery was difficult. Moreover, while market was still inelastic, there are great pressures from the further intensified competition of the rapidly rising of Chinese manufacturers. Consequently, the net sales decreased by 17.9% over the corresponding period of last year resulting sales of 43,165 million yen, the operating loss is 532 million yen and the mid-term net loss is 3,193 million yen.

Electric components

Although the sales of hybrid modules for liquid crystal and plasma displays, and stepper motors for OA apparatus and VCO of cellular phones have elongated, the sales of switching power supply and coil devices, have declined. Moreover, optical communications parts, such as optical isolators and optical attenuators have decreased sharply due to inactivity of the optical-communications market. Consequently, the net sales of the whole enterprise decreased by 17.4% compared with the corresponding period of last year resulting in 32,306 million yen in sales.

Batteries

Although with the inflow of overseas products and intensified price competition, the same amount of net sales as the corresponding period of last year was secured from general domestic customers. However, the dry cell production equipment was less than the corresponding period of last year because of a shipment adjustment of major overseas customer. Consequently, the sales of the whole enterprise changed to 10,859 million yen with a decrease of 19.4% compared with the corresponding period of last year. In addition, in order to strengthen battery business, the battery-manufacturing department was spun off into a separate company, and the "FDK ENERGY incorporated company" was founded. The new company provides products with price competitiveness and high quality through a management organization concentrated on the low-cost manufacturing.

Cash Flow

The cash flow from operating activities at this mid-term showed a net loss before adjustment for taxes of 3,062 million yen, although there was an increase in fund of 115 million yen according to reduction of inventory and efforts put into management efficiency.

The cash flow from investment activities of this mid-term was reduced to 2,536 million yen due to the investment of stepper motor business and hybrid module business in overseas subsidiaries.

Moreover, the cash flow from financing activities of this mid-term increased 2,525 million yen because of increased borrowing.

Consequently, the balance of cash and cash equivalent at the end of mid-term decreased by 76 million yen, resulting in a balance of 9,722 million yen.

Projections

Along with the economic slump, the information and communication fields have showed signs of long-term stagnation, due to the intensified market competition from Chinese manufacturers. Therefore, a severer business environment is expected in the future years At present, the outlook of 2003 March quarter is as follows:

<u>Outlook for FY2002 (April 1,2002-March 31, 2003)</u>						
Consolidated Earnings Forecast						
Yen (million) change (%	%)					
Net Sales	95,300	-5.3				
Operating income 900 -						
Net Income (loss) (4,500) -						

The above forecast takes in consideration of the estimated impact of a worsening in the worldwide economic deceleration and uncertain ramifications that might diminish the company's results somehow and cause a slight difference with the actual achievements. These negative factors include the supply-and-demand trends of products and components in major markets, exchange rates, etc.